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In-Touch Advisory, BWA (Europe) and BWA (Middle East) enter into a strategic alliance

Leading built environment consultancy firms In-Touch Advisory (Australasia), BWA (Europe) and BWA (Middle East) have signed an MOU to **collaborate internationally** to pool their expertise and resources to benefit their respective clients and other opportunities. This strategic alliance builds on each firms existing professional networks.

Business relationships between the principals and their respective firms span many years and the companies have established an enviable global reputation in their respective markets with both public and private sector commissions and for **industry thought leadership**. Many clients are reviewing their asset management activities which require a transdisciplinary 'whole life' approach with an everincreasing emphasis on ESG, technology, standards and performance analytics. Clients will benefit from the combined resources of all three companies in the formulation of creative solutions to their built environment needs.

It was also important to these companies that they all are separately RICS regulated firms.



Commenting on the new strategic alliance:

"Our organisations specialise in the provision of independent lean knowledge-based property and FM consultancy. It seems a logical step therefore, for the three of us to join forces to provide consultancy services which combine and build on our respective skill-sets to deliver solutions which both meet and continue to exceed our clients' expectations." <u>Simon King</u>, Managing Director of BWA (Europe)

"We look forward to this strategic collaboration bringing a wealth of international experience to our Clients across the Australian, European, African and Middle Eastern markets. The combined services of In-Touch Advisory and BWA will undoubtedly magnify the value of the services that we offer to clients and heighten our position as leading property development, Chartered Surveying and Facilities Management consultants. Chris Wragg, Managing Director of BWA (Middle East)

"We are seeing increasing demand for innovative and sustainable solutions, which requires a more global perspective. This collaboration aims to enhance both companies' consultancy capabilities and reach while maintaining our independence, and delivering enhanced value to our built environment clients worldwide." **Stephen Ballesty**, Founding Director of In-Touch Advisory

